

Vendor Name	Product/Service	Posting Start Date	Posting End Date	Buyer's Initials
Coe Percussion LLC	<p>Coe Percussion LLC is the only vendor able to furnish a 5.0 Octave Custom Rosewood Marimba with Black Composite Tunable Resonators and Aluminum/Wood Hybrid Height Adjustable Frame. This is the only marimba manufactured with this type of material for the frame (aluminum profile combined with maple wood) and the only marimba with composite materials used for the resonators, This creates a much lighter-weight marimba which is much easier to move and transport. The weight of this instrument is approximately 175lbs. Other marimbas of this size weight closer to 300lbs. The use of these special materials along with manufacturing methods unique to Coe Percussion, LLC. Allow us to offer this marimba at a lower price point than other manufacturers of this same sized marimba. Coe Percussion, LLC is not only the Vendor for this marimba, but also the manufacturer. Coe Percussion instruments are made by hand in our facility in Tallahassee.</p>	3/4/2025	3/14/2025	AR

**THE SCHOOL DISTRICT OF OSCEOLA COUNTY, FLORIDA
PURCHASING
REQUEST FOR SOLE SOURCE APPROVAL**

The School District of Osceola County is bound by School Board policy to an open and competitive bidding process. To enforce this, the use of proprietary specifications and/or Sole Source purchases are normally not allowed. However, in some circumstances they may be justified, but there are a number of tests that must be passed first.

This is a Sole Source request for [list product or service] _____

5.0-Octave Custom Rosewood Marimba with Black Composite Tunable Resonators and Aluminum/Wood Hybrid Height-Adjustable Frame

Supplier:	_____
Supplier's full address:	_____
Supplier's contact person:	_____
Supplier's phone #:	_____

In order to consider any request for Sole Source status, the following must be completed and submitted with the request:

1. Sole Source Letter from the supplier.
2. Cut Sheets and Specifications.
3. Written justification, to include responses to the following questions:
 - a. Is there truly only one vendor who is able to furnish the product or service? Does the supplier possess exclusive capabilities? What are they? Provide verifiable information.
 - b. Is there a lack of responsive competition for the product or service? Why? How have you verified this?
 - c. Is the product or service vital to the District? Why/How?
 - d. Is the product or service unique and easily established as one-of-a-kind? Why/How?
 - e. Can requirements be modified so that competitive products or services be used?
 - f. What would the user agency do if the product or service were discontinued?
 - g. Are there patented or proprietary rights that fully demonstrate:
 - i. A feature providing a superior utility not obtainable from similar products.
 - ii. Product availability from only one prime source and not merchandised through wholesalers, jobbers or retailers where competition could be encouraged?

The Purchasing Department will review the request and all the supporting information and make a determination. Sole Source requests, if accepted and approved, which have a dollar value exceeding the formal bid threshold may be submitted to the School Board for review and final, formal approval.

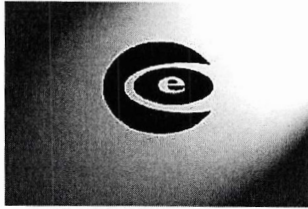
STATEMENT OF NEED: As requester, my recommendation for Sole Source is based upon an objective review of the product/service being required and appears to be in the best interest of the District. I know of no conflict of interest on my part or involved in any way with this request. No gratuities or favors have been accepted or have had any influence on my request to Sole Source this purchase.

Signature of Requester/Supervisor: _____ Date 2/25/25
 Signature of Principal/Director: _____ Date 2/27/25

Approved Not approved

Purchasing Dept. Signature: _____ Date _____

Coe Percussion



1913 Faulk Drive
Tallahassee, FL 32303
Phone (850)228-6960

<http://www.coepercussion.com>
DUNS #170633700
CCR/SAM Registered

February 18, 2025

Cameron Ivie
Director of Bands
St. Cloud High School
2000 Bulldog Lane
St. Cloud, FL 34769
(407) 891-3100 Ext. 80646

Dear School District of Osceola County,

Coe Percussion LLC is the only vendor able to furnish a 5.0-Octave Custom Rosewood Marimba with Black Composite Tunable Resonators and Aluminum/Wood Hybrid Height-Adjustable Frame. This is the only marimba manufactured with this type of material for the frame (aluminum profile combined with Maple wood) and the only marimba with composite materials used for the resonators. This creates a much lighter-weight marimba which is much easier to move and transport. The weight of this instrument is approximately 175lbs. Other marimbas of this size from other manufacturers weigh closer to 300lbs. The use of these special materials along with manufacturing methods unique to Coe Percussion, LLC allow Coe Percussion LLC to offer this marimba at a lower price point than other manufacturers of this same sized marimba.

Coe Percussion LLC is not only the vendor for this marimba, but also the manufacturer. Coe Percussion LLC instruments are made completely by hand at our facility in Tallahassee, Florida.

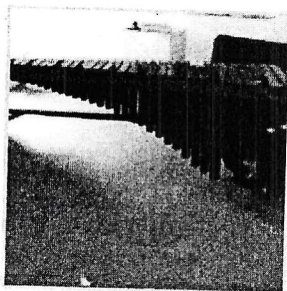
Sincerely,

Matthew B. Coe
Coe Percussion

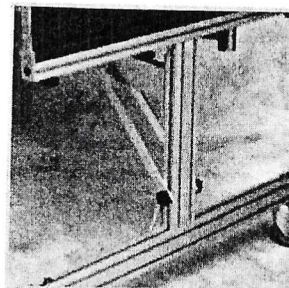
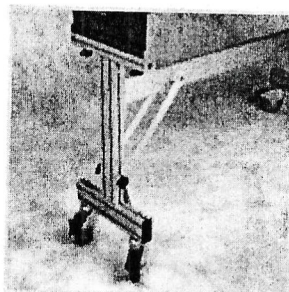
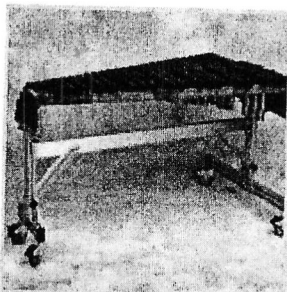
Frames

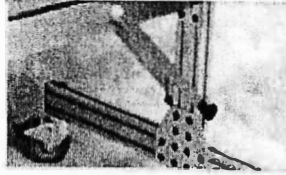
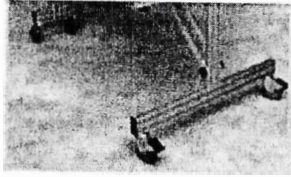
Our Metal Frames

The Ultimate in Style, Strength, and Durability.



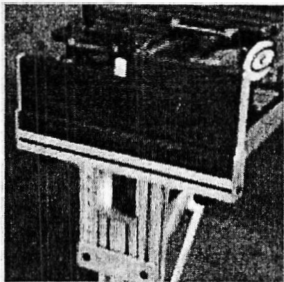
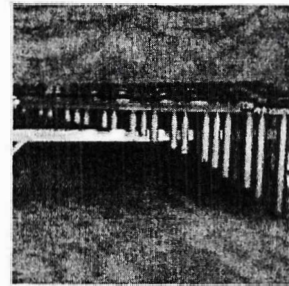
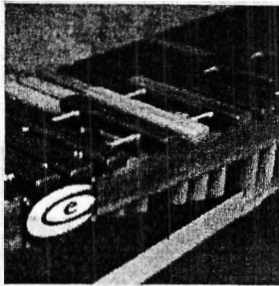
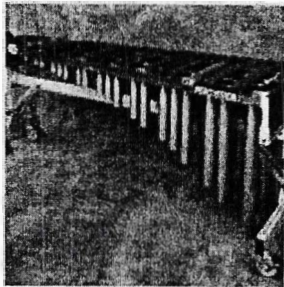
5.0 Octave Coe Percussion concert marimba



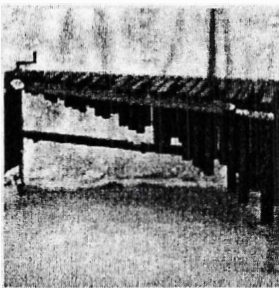
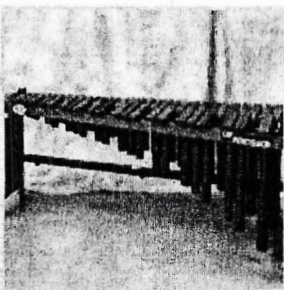


Deagan model 870 3.5 octave xylophone, ca. 1920

Whether it be a re-build of a classic instrument as seen above, or one of our custom-built instruments below...



COE 4.3 octave Padouk marimba



COE 4.3 octave rosewood marimba

...OUR METAL FRAMES CANNOT BE BEAT!

Perfect for Universities, Schools, or Individuals wanting a light-weight, absolutely rugged, silent frame. All metal frames are made from ultra-strong and light-weight aircraft aluminum. All connecting points and joints have nylon bushings; there is no metal-to-metal contact. Height

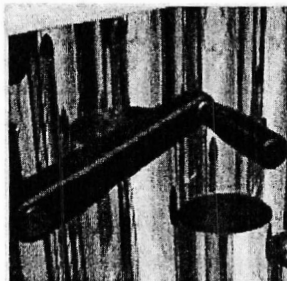
Please contact us for more details on our metal frame instruments.

Click on any picture above for a larger view.

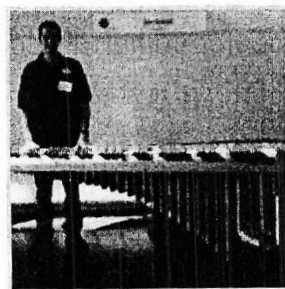
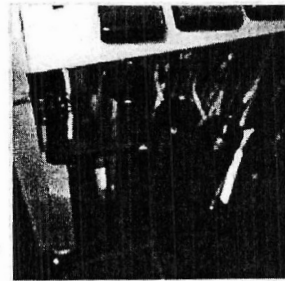
Our Exclusive Hydraulic Height Adjustable Frame System

Our height system is unlike anything else currently available. It involves the use of a hydraulic system which enables one person to easily adjust the height of the keyboard throughout a range of seven inches. Simply turn one single crank located on the bass end of the instrument for a nearly effortless height adjustment. The hand crank folds away under the bar rail when not in use. As you will notice in the pictures below, **the system is totally integrated into the frame and hidden from view.**

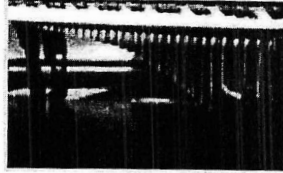
This enables us to use our current all-wooden frame design without many modifications. Most other height adjustable instruments have only metal frames which lose the beauty of all wooden construction.



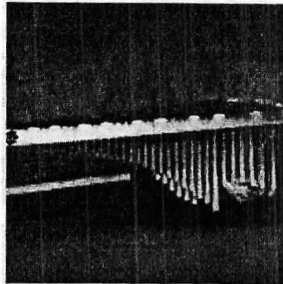
Awesome one crank height adjustment system



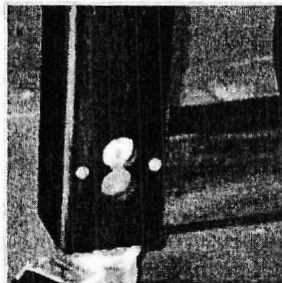
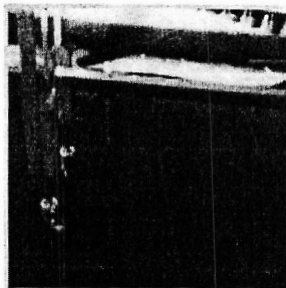
Height system all the way down



Height system all the way up



Another view with the instrument at the highest height setting



Close-up on hydraulic cylinders for height system (picture on right shows built-in height measurement guide)

**twin crank system also available which offers greater flexibility for those who travel with the instrument often.*

No Responses

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Comment *

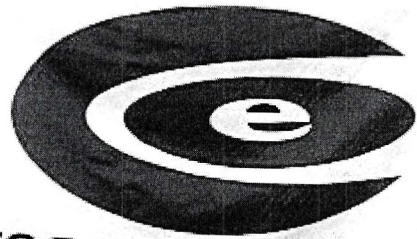
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COE PERCUSSION

www.coepercussion.com

Height Adjustable (range of 6")
Lowest height 34" to top of player side
Tallest height 40" to top of player side

Composite lightweight resonators
Aluminum/wood hybrid lightweight frame
Total instrument weight 175lbs
Honduras Rosewood Tone Bars

